

# Namibia's Cell One financing

## **Angus Leslie Melville**

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The project financing of Namibia's second mobile phone network has been finalised with work already underway to provide the African nation with greater competition in its telecoms provision

The funds will be used to establish a national network for Cell One in Namibia and sees a significant investment in the African country [Transactions Database].

The IFC board has already approved an investment of up to US\$32.5 million in the cable which will run 10,000km from the continent's southern tip to the African horn, connecting:

- South Africa
- Mozambique
- Madagascar
- Tanzania
- Kenya
- Somalia
- Djibouti
- Sudan

Another 13 adjoining countries will also be linked to the system as terrestrial backbone networks are completed through a broader World Bank Group initiative.

#### These include:

- Botswana
- Burundi
- the Central African Republic
- the Democratic Republic of Congo
- Chad
- Ethiopia
- Lesotho
- Malawi
- Rwanda
- Swaziland
- Uganda
- Zambia
- Zimbabwe

With commitment of this scale to an east coast African project and bank keen to invest in telecoms projects in individual

states, the future looks busy in the sector - primarily for mobile investments on a country-by-country basis.

#### The project at a glance

Total senior debt

Project Name Cell One roll-out Location Namibia, Africa

Description The roll-out of a new mobile phone service across Namibia

Sponsors PowerCom (Proprietary) Limited

Operator Nokia Siemens Networks
EPC Contractor Nokia Siemens Networks

Total Project Value Undisclosed

Total equity Undisclosed

Equity Breakdown TMP - 39 per cent

NamPower - 37 per cent

Namic - 12 per cent Old Mutual Namibia - 10 per cent

PowerCom Educational Trust - 2 per cent R535 million (US\$75m)

Senior debt breakdown Investec - R237.5 million (US\$33m)

Nedbank Capital - R237.5 million (US\$33m)

Development Bank of Namibia - R60 million (US\$8m)

Senior debt pricing Undisclosed
Debt:equity ratio Undisclosed

Mandated lead arrangers Investec Capital Markets

**Nedbank Capital** 

Participant bank Development Bank of Namibia

Agent Bank Nedbank Capital

Account Bank Nedbank Namibia
Legal Adviser to sponsor Deneys Reitz
Legal adviser to banks Bell Dewar Hall

Model Auditor PKF
Technical adviser Detecon
Date of financial close 10 August 2007

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