

IJGlobal Awards 2021 – The Global Winners Part II

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29/03/2022

While the bulk of the global winners were announced (5 of the 6 global winners) at the IJGlobal Awards 2021 at The Londoner in Leicester Square on 16 March, the final winner was broadcasted just one day later (17 March) at Gotham Hall in New York.

The global winners announced at the Europe and Africa awards night were:

- SMBC Global MLA of the Year
- Allen & Overy Global Legal Adviser of the Year
- Arup Global Technical Adviser of the Year
- Deutsche Bank Global Corporate Trust Provider of the Year
- Citigroup Global Bond Arranger of the Year

The final announcement at the IJGlobal Awards in New York was for Global Financial Adviser of the Year with **SMBC** lauded as the winner.

To see what the other winners had to say about their global awards, click here...

The global awards are all the more impressive as they win based on the cumulative voting of judges from across the regions, collated and then ranked on a global level from our independent panels of industry experts.

To have won the global award suggests strongly that the organisation has performed well in our other awards, most likely winning a regional award... but does not guarantee it. It would be possible to come second in each region to take the global trophy, but it's very unlikely!

Citigroup

David Dubin, managing director, head of global infrastructure finance at Citi, said: "Citi is very humbled to receive IJ's Global Bond Arranger of the Year award for the second consecutive year and would like to thank *IJGlobal* on behalf of clients and peers across the industry who voted on our behalf.

"This particular award is very meaningful to Citi as it reinforces our view that the institutional investor will continue to play a significant role in deploying funds in infrastructure assets and infrastructurerelated services and at multiple levels of the capital structure. At Citi, we will continue to bring together deal teams that span various parts of our banking and markets' franchises in order to work closely with our clients to develop, structure and execute complex and precedent-setting transactions.

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"Increased funds into the overall sector (equity and debt) reflect

widespread needs for updated or new-build infrastructure – a dynamic that will play-out for decades to come. Bringing all of these elements together remains a top focus here at Citi."

SMBC

Luis Fernando Perdigon, managing director and general manager for Latin America and co-GM of specialised finance at SMBC Americas and Juan (JC) Kreutz, managing director, co-head of global structured finance for the Americas, said: "This is a very special recognition for our team, since financial advisory has always been a product that we value very much at SMBC.

"Despite the fact that financial advisory is a human capital intensive business, we have always strived to act as advisers to our key clients, as it allows us to leverage on our sector and structuring capabilities to strengthen further the relationships with our clients, as we help them develop solutions that suit the needs of their projects. We want to thank our clients for trusting us to be their financial partners and are proud of this important achievement."



David Gonzalez, managing director and group head of Latin America

project finance at the SMBC Americas division, said: "This is a great recognition for the whole SMBC family worldwide and a clear reflection of the hard work the whole team has done in the markets where SMBC is present.

"This acknowledgment rests in our continued efforts to add value to our clients creating tailor-made solutions and help our clients achieve their goals. We are very proud of this award and we thank all of our clients and SMBC professionals around the world for making this possible."

The awards process

We believe that the care we take with the IJGlobal Awards makes them more valuable than any other awards presented across the entire infrastructure and energy space... and winning the global trophy is the ultimate accolade, peer-review acknowledgement of outstanding performance in the previous calendar year.

To underline the importance *IJGlobal* places on the transparency and fairness of our awards, we identify all the judges on each of our Judgment Day sessions, recusing people who have an interest/conflict on any voting.

This year's group of industry experts (in the order that the awards are hosted) can be found here:

- Europe and Africa
- <u>North America</u>
- Latin America
- <u>Middle East and North Africa</u>
- Asia Pacific

The Americas awards night was held in New York at the splendid Gotham Hall on 17 March, following on – as is tradition

- from the IJLatAm conference that same week in Miami.

The IJGlobal Awards roadshow moves on to Dubai to celebrate successes across the MENA region in The Mandarin Oriental Hotel this week (30 March).

The final event – the APAC awards – to celebrate greenfield and refinance deal activity across infrastructure and energy will be staged in Singapore on 24 May. The venue has still to be confirmed, subject to on-the-ground Covid advice.

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